ERMETRIS
Creating Simplicity

Company Presentation 2022

Ermetris creating simplicity

January 2022

About us

Who we are

Ermetris Founded in 2011, is a young and dynamic company operating in the railway sector for the supply of high-tech products in order to improve comfort, safety and communication on board.

Initially it was a start-up in the passenger information systems sector, which served as a distributor of third party products.

Ermetris currently designs, assembles and markets its innovative products for the public transport sector, this allows **Ermetris** to be “the main contractor".

Thanks to direct investments and the growth of the company, **Ermetris** entered the field of road transport in 2019, providing installation services, maintenance, configuration and implementation of our technological equipment.

The headquarters of **Ermetris** is in Gorizia, in a strategic location in the north east of Italy.

During the years **Ermetris** has been involved in several projects for the community:

- Ermetris **Academy** for Schools / University
- Ermetris **Excellence** Sponsorship for sports initiatives
- Ermetris **Michelangelo** Sponsorship for Art

About us

Our mission

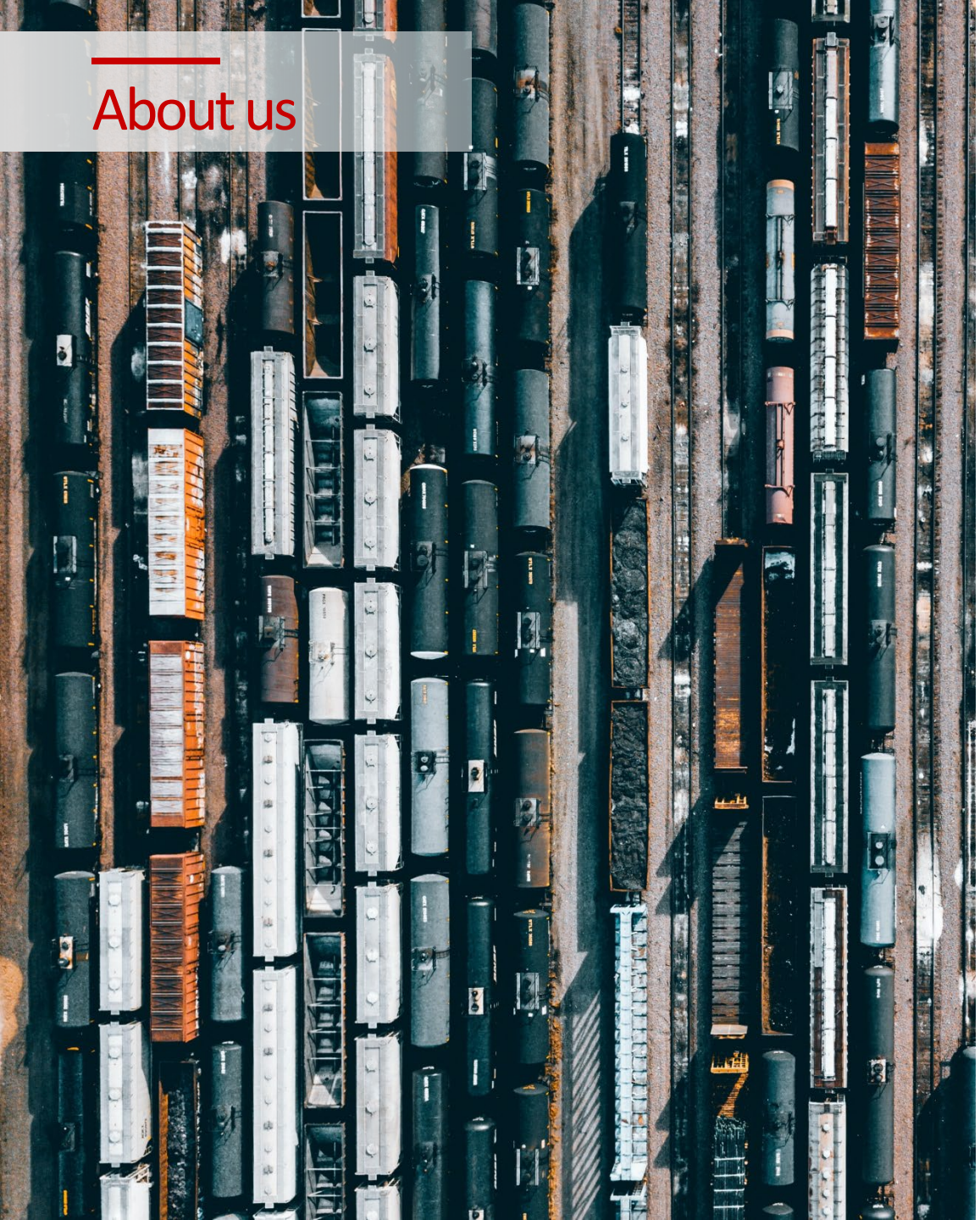
“Exporting Italian know-how and good practices.”

Ermetris operates mainly abroad and aims to export Italian know-how and good practices.

Our business model is innovative and scalable. The goal we pursuit is to create/redesign simple products and services, in order to add real value to the solutions requested by our customers and by doing this become and important partner for them.

We believe in the continuous improvement, by our staff, of production processes, of the quality of products / services and consequently of customer satisfaction.

About us



Our vision

“Think global, act local”

Ermetris looks further, is interested in its own growth along with collective growth and development with communities.

In fact, Ermetris is developing a symbiotic system with the community, through a network of representatives from different sectors in order to moving forward together .

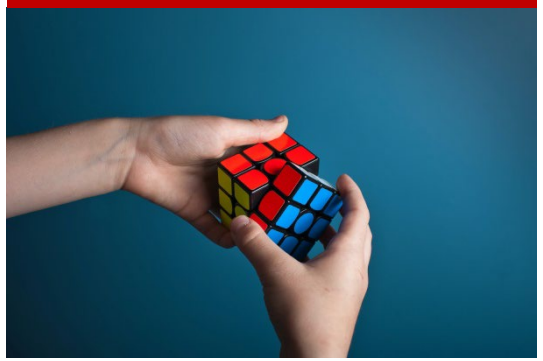
Another ambitious goal for Ermetris is to create a transport district in Gorizia, in this way the Region and all interested parties will develop. This initiative will support the business sector and extend to other sectors; including schools with the Ermetris Academy, Ermetris Excellence; Sponsorships for local sports teams and Ermetris Michelangelo for artistic initiatives.

Keys to success

Dynamic

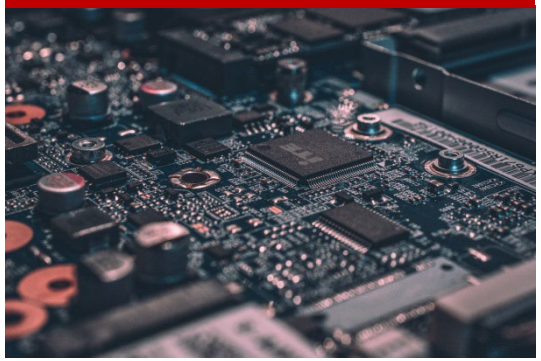
It allows us to approach any customer request.

Custom Product



We provide turnkey solutions.

Fables



We can count on the latest technologies at any time.

Our team

Our team is highly specialized to provide the best solutions for our customers.

The key success factors are striving to create a unique strategy and solutions on a case-by-case bases together with our clients. The 4 important factors to our success are.

Our structure

Board

CEO
P. Campoblanco

Service S.Rejc	Technical Office F.Mollo	Production		Sales & Marketing C.Borrello	Finance P.Campoblanco	Human Resources P.Campoblanco	General Services P.Campoblanco
Bus M. Petri, O. Vettorello, M.Sussan	Mechanic Design Spin Trade ext.	Sourcing C. Cescon	Production Cordinations S.Rejc	Business Development C. Borrello	Finance budget & Reporting P. Campoblanco	Personnel Training R.Odorico	QSA
Railway A. Paleologo, M. Garetto, P. Silipigni	SW Development P. Silipigni, D. Manià, G. Carpentieri	Scheduling	Logistics In/Out C. Cescon	Sales C. Borrello	Accountant Studio Tomba ext.	HR Outsourcing Studio Esposito ext.	IT G. Carpentieri
Repairs M. Petri, O. Vettorello, C. Cescon (repa tool)	HW Development A. Paleologo,		Production Lines M. Petri, O. Vettorello	Marketing M. La Marca	Accounting assistant R. Odorico	RSPP C. Borrello	Facilities C. Cescon
	R&D G. Carpentieri		**Product documentation & Quality**	Customer Satisfaction			
	Project Manager F. Mollo						

january 2022

Our company history

The future is NOW!

2012

Ermetris was established in 2012, winning a tender from the Gorizia Chamber of Commerce.

It opened its offices inside the

Gorizia science park.

Initially it was a start-up for passenger information systems in the railways sector, which served as a distributor of third party products.

2015

2015 Ermetris decided to enter directly into the business of embedded products through the realization of their own products, such as amplifiers, cornets, on-board computers and other Systems implemented for the public transport market.

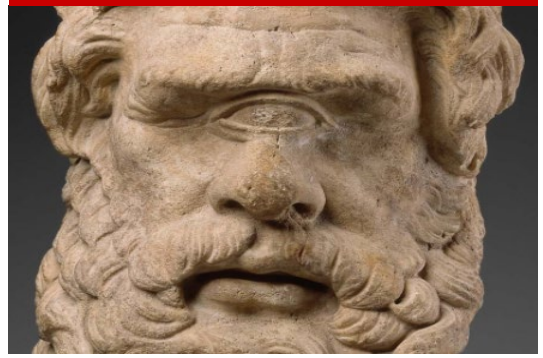
2017

Ermetris purchases its new headquarters: 2 warehouses, 700 and 600 square meters respectively and an area of over 3500 mq in Gorizia.

After the renovations the staff moved to a larger location in march 2018.

The acquisition of the new location allowed us to focus on creating new products and services. This improvement has also allowed us to restructure and expand the company core business.

2019



Thanks to direct investments and the growth of the company, Ermetris entered the road transport sector, providing installation, maintenance, configuration and implementation of technological equipment services.

Products and services for fields of interest

Railways

Products

- ✓ Custom Products
- ✓ Passenger information Systems
- ✓ Public Addresses
- ✓ Passenger Counters

Service

- ✓ Repairs
- ✓ Installations
- ✓ Maintenance
- ✓ Consignment Stock
- ✓ Commissioning

Buses

Products

- ✓ Custom Products
- ✓ Passenger information Systems
- ✓ Public Addresses
- ✓ Passenger Counters
- ✓ Cctv

Service

- ✓ Repairs
- ✓ Installations
- ✓ Maintenance

Consulting

Service

- ✓ Specialized engineering consultancy
- ✓ Product Design
- ✓ Evaluation and control of products
- ✓ Cost analysis
- ✓ Technical assistance
- ✓ Testing

Our Solutions

ERMETRIS
Creating Simplicity

Passenger counting solutions

We provide passenger counting solutions for buses and trains in order to provide information about occupancy of vehicle and statistics.

Passenger information systems

Ermetris provides products for entertainment system fully EN50155 qualified, we supply from the driver control panel to the cabin displays in several format.

Pubblic address solutions

Ermetris provides audio products fully EN50155 qualified with a digital audio quality, with extensive use of power over ethernet and VOIP standard.

Our products

What we offer

ERMETRIS
Creating Simplicity

ON board computer

Passenger emergency intercom

Digital gooseneck

17“ infotainment display

SIP VOIP gateway

Analog gooseneck

Driver MMI 10,4“ MVB

Zyklop passenger counter

Double side flat monitor 18,5“

Quad side monitor 2x20“ intelligent display

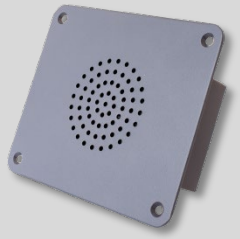
Efesto termoscanner

Double side monitor 20“

Magneto

SIP VOIP intelligent handset

SIP VOIP audio amplifier 50 W



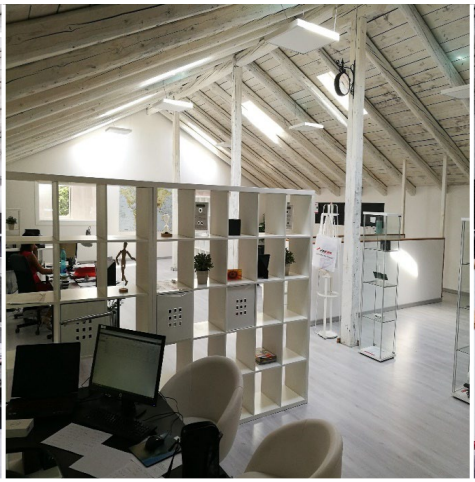
Amplifier cab loudspeaker

Our location

Our location

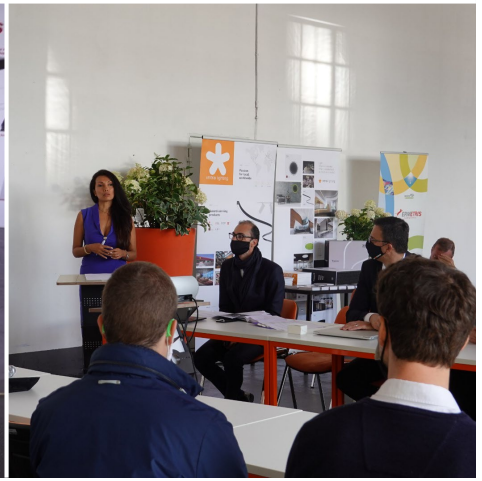
ERMETRIS
Creating Simplicity

Directional offices



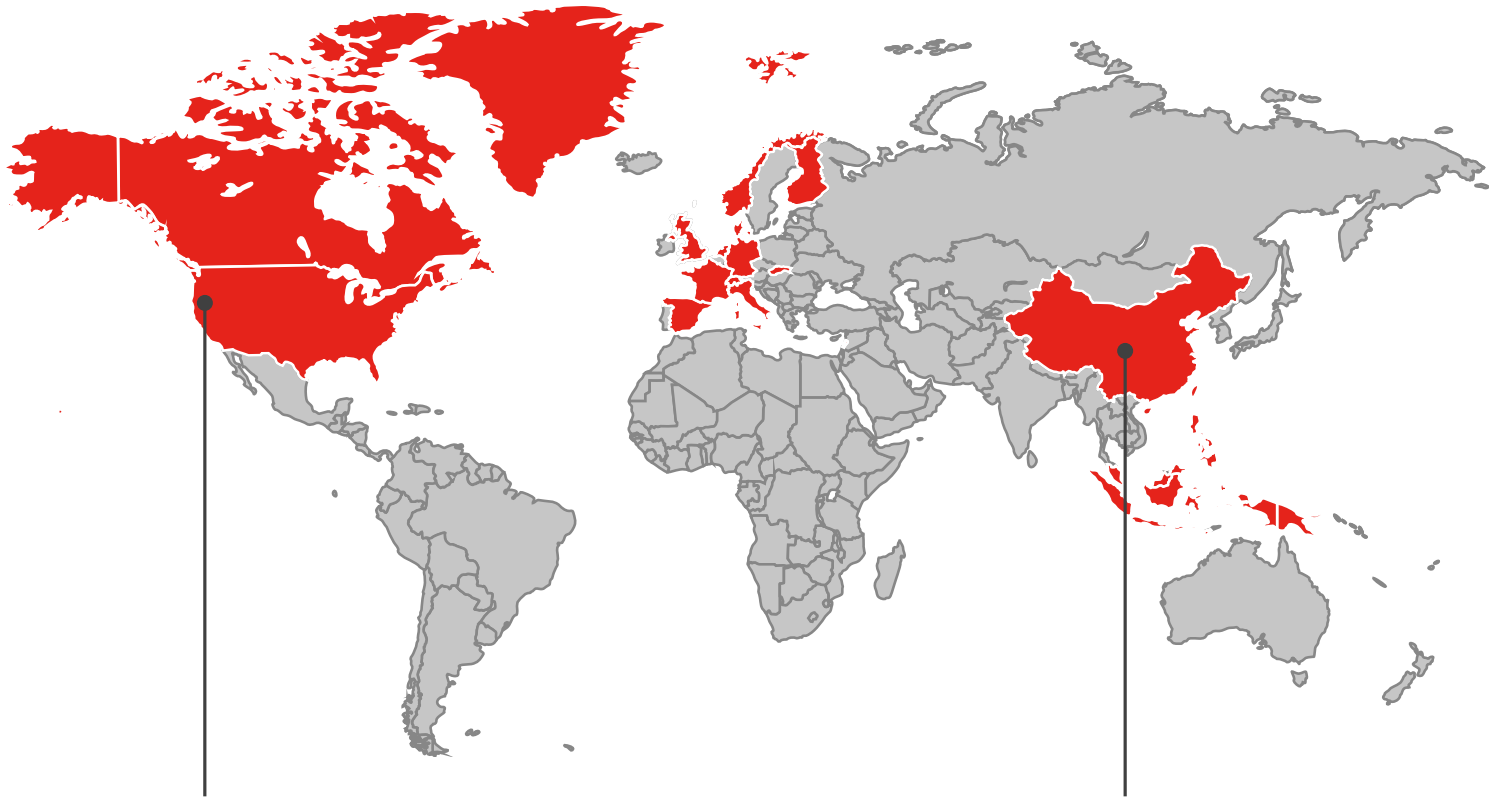
Our sala relax and entrance

Our location



We are present worldwide

A company with global reference



Buy America

We have partners to produce in USA.

Support in Asia

We have local partners in Asia

Our main customers

Products and maintenance services

ERMETRIS
Creating Simplicity

TITAGARH

FIREMA

ALSTOM

INKA

STADLER

Mors Smitt
A Wabtec Company

CAF

LEONARDO

motorola

TELESTE

CENTUM ADETEL
Transportation Solution

Project Automation
Ingegneria dei sistemi

TRENITALIA
GRUPPO FERROVIE DELLO STATO ITALIANE

NSB

TRENORD

AMTRAK

HITACHI

ERMETRIS
Creating Simplicity

Thank You

Ermetris srl

Località Straccis 9, 34170 Gorizia – Italy
Tel. +39 0481 090720 - fax +39 0481 090723

info@ermetris.com - www.ermetris.com

January 2022